



# MEDIATION TRAINING

SESSION 1: NOVEMBER 5, 6 & 7  
SESSION 2: NOVEMBER 19 & 20

This Basic Mediation Training fulfills basic requirements required by most court sponsored mediation programs, including the Western District of Pennsylvania, the U.S. Bankruptcy Court and the Generations Program. As a base to their mediation training, participants will first gain a comprehensive understanding of the psychology of conflict and negotiation. Participants will then be trained in basic mediation skills and be encouraged to begin developing their own mediation style.

## WHAT PAST PARTICIPANTS SAY

*This was the best training I've received as a lawyer. The course drastically improved how I approach the settlement of any case. This is a master class in resolving disputes – and I'm a better lawyer because of it.*

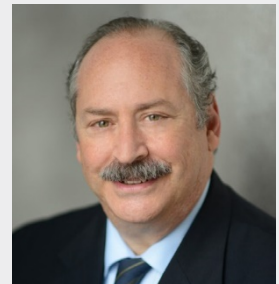
**JULIAN NEISER, ESQ.**

*I attended several mediation classes after taking Selina and Bernie's course, and their class was by far the most useful and enjoyable. They are one of the best educational teams I have ever encountered.*

**MARY K. AUSTIN, ES**



**SELINA SHULTZ**  
[theconflictlab.com](http://theconflictlab.com)



**BERNIE BEHREND**  
[behrendmediation.com](http://behrendmediation.com)

## REGISTRATION

SESSION 1: NOVEMBER 5, 6 & 7, 2020, 8AM-4PM  
SESSION 2: NOVEMBER 19 & 20, 2020, 8AM-4PM  
CONTACT IAN MOKEL AT (412) 391 7733

THE CONFLICT LAB  
5167 BUTLER STREET  
PITTSBURGH, PA 15201

\$1500 BEFORE OCTOBER 22 / \$1600 AFTER OCTOBER 22.  
\$500 DEPOSITS WILL BE ACCEPTED TO GUARANTEE A SEAT  
10% DISCOUNT FOR MEMBERS OF THE MEDIATION COUNCIL OF WESTERN PENNSYLVANIA AND THE PENNSYLVANIA COUNCIL OF MEDIATORS

Breakfast and lunch will be served. Lodging available at several local hotels within a mile of training center.  
27.5 Substantive Hours and 3 Ethics Hours have been approved by the Pa CLE Board.